**Total Real Estate Capability** 

June 10, 2016

Fax 214/871-2023

Jason Schirn Chief Investment Officer Hager Pacific Properties 4100 Newport Place, Suite# 820 Newport Beach, CA 92660

Dear Jason,

In December of 2014, Hager Pacific performed as the Buyer on a transaction for the property located at 6408 Regio Avenue in Buena Park. I represented the Seller, Dean Foods, and appreciated the way in which Hager Pacific dealt with issues that arose during the transaction. Hager Pacific remained transparent and accessible and both Buyer and Seller, and their representatives, felt that they were treated fairly and respectfully.

When the time came in early 2016 for Dean Foods to sell the property located next door at 6400 Regio Avenue in Buena Park, we approached Hager Pacific based on the positive experience that we had during our first transaction. This sale would require a great deal of cooperation between Buyer and Seller and the resolution of a few challenging issues. Hager Pacific did not disappoint and successfully got the deal across the finish line.

I recommend Hager Pacific to any Seller of Real Estate who is seeking a sophisticated buyer that is able to resolve unforeseen issues that may arise during a transaction and gets deals completed.

Very Truly Yours,

Matt McWilliams