

# THE ORANGE COUNTY REGISTER

## **REAL ESTATE BRIEFLY: HAGER PACIFIC ACQUIRES INDUSTRIAL PROPERTY IN SAN MARCOS.**

By Angela Ratzlaff

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On the move



Scott Lanni joined Irvine-based Koll Co. as principal. He previously led the investment management group for Newport Beach-based Lyon Communities. Before Lyon, he worked for the Irvine Co., leading acquisition and investments.

Affordable housing veteran Wendy Yan was promoted to vice president of underwriting at WNC, an Irvine-based investment firm in real estate and community development. She joined WNC in 2011 as senior project manager

of underwriting and was then promoted to director of underwriting.

Allison Lesser has been appointed as director of sales and marketing at Hotel Irvine. Lesser, who has worked in the Southern California hospitality industry for more than 20 years, most recently worked as vice president of business development at BTS Hospitality. She was also



vice president of event sales for Patina Restaurant Group and vice president of sales for the Long Beach Convention & Visitors Bureau.

### New ventures

Newport Beach-based real estate investment firm [Hager Pacific Properties](#) has acquired a 208,570-square-foot industrial property at 260 S. Pacific St. in San Marcos. The all-cash transaction was made through Colliers International. The property is HPP's first acquisition in north San Diego and its second acquisition in San Diego County, the other being the 180-unit Woodside Apartments complex in Lakeside. The new property features multiple loading positions, a fenced 2-acre storage yard and

10,000 amps of power. HPP hopes to complete \$2 million in renovations that will include new roofing, lighting, loading, landscaping, offices and floors.

RiverRock Real Estate Group and Voit Real Estate Services have formed an alliance. RiverRock will serve as Voit's preferred provider of management services in Southern California; Voit will serve as a preferred provider of brokerage services to RiverRock. Based in Anaheim, Voit is a privately held real estate firm that provides broker-driven property solutions. Newport Beach-based RiverRock works with management and leasing of commercial real estate, specializing in commercial, industrial and retail management.